## Concord Light YOUR local utility

# BusinessNews

SPRING 2017

A newsletter for Concord Municipal Light Plant's business customers

### Meter Charges Increased March 1

Meter Charges increased March 1 to more closely align them with current costs.

For customers using the G1 rate (small commercial), the monthly Meter Charge changed from \$6.59 to \$9, a difference of \$2.41 per month.

For customers using the G2 rate (medium commercial), the monthly Meter Charge changed from \$30.19 to \$33, a difference of \$2.81 per month.

For customers using the G3 rate (large commercial), the monthly Meter Charge changed from \$320.72 to \$325, a difference of \$4.28 per month.

The Meter Charge
helps defray the cost of
the meter(s) and
service wires
connected to your
business, along with
the cost of meter
reading, calculating
and printing the bill,
and postage.

#### Stabilization fund offsets rising costs

Wholesale prices for electricity have increased substantially due to increased capacity costs imposed by ISO-New England, the entity that operates our regional electric grid.

Funds from CMLP's Rate Stabilization Fund (RSF) are now being used to 100% offset the increased wholesale capacity costs. Through the RSF line item charge on previous bills, customers have been setting aside a small amount of money each month to be used in this type of situation.

Capacity costs—which are not controlled by local utilities—are paid to power generators to ensure the long-term availability of enough generation

to maintain reliable operation of the bulk power grid.

While energy costs have not changed substantially between 2016 and 2017, capacity costs

will rise from \$2.8 million to an expected \$4.5 million this year. This increase represents about 10% of CMLP's total annual power supply cost.

CMLP CAPACITY COSTS

2016 — \$2.8 million

2017 — \$4.4 million

#### Get LED lighting at a discount

Concord businesses can take advantage of the state's Bright

Opportunities program, which provides distributor discounts to bring down the cost of LED bulbs for contractors and

Massachusetts businesses.

LED lights can use up to 80% less energy and last up to 10 times longer than traditional bulbs. Participating distributors have qualified LED products including lamps, stairwell fixtures and sensors, downlights, and linear replacement lamps available to all commercially metered locations in Massachusetts.

Under the program, MassSave pays \$4 to \$100 per bulb and you pay a minimum of

\$2.50 per bulb.

Twenty-one of the 61

Bright Opportunities distributors have locations in Middlesex County or nearby in New

Hampshire, plus there are some nationwide online distributors.

You can also get a CMLP rebate via our High Efficiency Lighting Program (HELP) for the same lighting upgrade. HELP reimburses you for about 30% of the cost of LED upgrades.

More details are online at concordma.gov/rebates.

#### BEAT THE PEAK

The season for high electricity demand begins June 1, but you can help us beat the peak. Just voluntarily limit your power use during peak periods—typically on hot weekday afternoons and early evenings.

Cutting the peak
helps hold down
Concord's
wholesale power
costs, and also
benefits the
environment by
reducing the need
to run our region's
least efficient
generating plants.

To get an email when peak demand is predicted, send an email with the subject and body blank to Cmlp-cap+subscribe@ googlegroups.com. If you're already part of the group, you need not rejoin this year.

#### Ask your landlord about our service

Want better broadband? Our 100% fiber optic system delivers the fastest, most reliable service in Concord at very competitive prices.

And there's more good news—your building may be already pre-wired for Concord Light Broadband, making your switch to better service smooth and fast.

For installation efficiency, we've pre-wired a number of business locations throughout town such as the Baker Ave. Extension, Junction Square, and Damonmill Square buildings. If you're moving into one of these spaces, or your business is in an office building, ask your landlord if Concord Light Broadband is already available.

For more details or to sign up, call us at 978-318-3101 or visit concordma.gov/broadband.

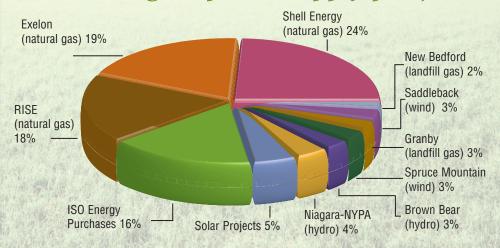
#### Solar project adds more green energy

A new 4.5-megawatt solar project in Concord began full operation this winter, adding more green, competitively priced energy to Concord Municipal Light Plant's power supply portfolio.

Located at the former WR Grace property, the project is the result of an agreement reached with Kearsarge Energy, which financed and owns the project.

The project is Concord's second utility-scale solar array, expected to supply 4.5% of Concord's power supply needs—enough for 625 homes—and to offset the Town's peak demand for electricity by some 10%. Additionally, it's estimated to avoid 5,272 metric tons of greenhouse gases.

#### Concord Light's power supply portfolio



EACH SEGMENT OF THE PIE REPRESENTS A SEPARATE CONTRACT WITH A SEPARATE ENTITY FOR A SPECIFIED ENERGY TIME PERIOD.